



Annual Report 2010

1st January 2010 to 31st December 2010

Our Vision

To be the international association which promotes the awareness of deafblindness as a unique disability and to influence for appropriate services for deafblind people around the world.

Our Purpose

To support professionals (such as educators, administrators, researchers, medical specialists etc) families and deafblind people to raise awareness of deafblindness.

Central to our work is to support the development of services to enable a good quality of life for deafblind children and adults of all ages.

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The Constitution

The work on the new Constitution of Deafblind International began several years ago by a dedicated group of individuals and culminated in 2010.

The new Constitution of Deafblind International was formed on the 8th February 2010 and is registered in Sint-Michielsgestel in the Netherlands.

On the 22nd September 2009 an extraordinary general assembly was held in Senigallia, Italy for the specific purpose of ratifying the new proposed Constitution which was agreed to and voted on unanimously by the membership of Deafblind International.

Special thanks go to everyone who took part in the formation of the new Constitution and who contributed to this process which was led by Ton Visser and the working group of Stan Munroe, Sergei Sorokin and Wolfgang Angermann. A very big thank you to Ton Visser, the Treasurer at the time, who worked tirelessly on ensuring that the consultation process was dealt with honestly and transparently and according to the requirements of the law.

With the new Constitution came some significant changes which began to be enacted upon from early in 2010 and are reflected in this inaugural Annual Report.

This report includes the course of affairs and the management conducted within the association of Deafblind International for the period 1st January to 31st December 2010.

The Board

In accordance with the new Constitution, the Board (which was previously referred to as Council) is composed of a president, two vice-presidents, the immediate past president, and no more than thirty-five (35) other members, no more than fifteen (15) members of which being large corporate members. In addition, the Board has a secretary, a treasurer and an information officer.

The Board are responsible for advising and managing the organisation and considers and discusses all matters related to the strategic direction and operation of Dbl in pursuing its objectives. The Board meet once a year with email correspondence on various issues occurring frequently throughout the year. In 2010 the Board held its meeting in Aalborg, Denmark on 27th and 28th September 2010. The members of the board in 2010 were:

Able Australia
Andebu Dovblindesenter
Canadian Deafblind & Rubella Association
CBM
Congenital Deafblindness in Adults Network
Danske Døvblindfødttes Forening (Danish Parents Association)
Dbl President
EDbN
Employment Network
FESOC - Federación Española de Sordoceguera (Spanish Federation of Deafblind)
French Deafblind Consortium (ANPSA)
German Deafblind Consortium
Graf zu Bentheim Schule-Blindeninstitut
Lega del Filo d'Oro
Lighthouse School
Nordic Centre for Welfare and Social Issues
ONCE - Spanish National Organisation of the Blind
Österreichs Hilfswerk für Taubblinde
Overbrook School for the Blind
Perkins International - Latin America Office
Perkins School for the Blind
Resurscenter Mo Gard
Royal Dutch Kentalis (formerly Viataal)
Sense
Sense International
Sense Scotland
Senses Foundation Inc.
Siblings Network
The New York Institute for Special Education
Usher Study Group (USG)

The Management Committee

The Management Committee (also known as ManCom) of the association comprises the president, the two vice-presidents, the secretary, the treasurer, the information officer, the immediate past-president, and no more than four other Board members.

The Management Committee is, at the Board's request, charged with the day-to-day performance of the duties of the Board.

The Management Committee met twice in 2010, Sao Paolo, Brazil on 27th and 28th February and Aalborg, Denmark on 26th September and carries out most of its functions all year around using electronic forms of communication such as email, Skype and phone calls.

Very special thanks and acknowledgement go Eileen Boothroyd and Ton Visser who contributed greatly to the Board and the Management Committee functions. Both these exceptional people were awarded Dbl Distinguished Service Awards at the end of 2009 for their valued contribution.

Thanks also go to Ges Roulstone and Sergei Sorokin who contributed to the Management Committee in the first part of the year in 2010.

The members of the Management Committee in 2010 were:

President	William Green
Vice-President	Bernadette Kappen
Treasurer	Ton Visser / Ton Groot Zwaafink
Secretariat	Elvira Edwards / Bronte Pyett
Information Officer	Eileen Boothroyd / Stan Munroe
Strategy Group Leader	Gill Morbey

President's Report

The Dbl Management Committee organised its meeting in Sao Paulo, Brazil in February. We had the pleasure to meet with the hosts of the World Conference to be held in Brazil in September 2011.

After Brazil I was invited to a Board meeting of the World Federation of the Deafblind in Bangkok led by Lex Grandia. It was a very important meeting which further cemented the collaboration between the two organisations and the work we do together.

In April I participated in a conference in Melbourne, Australia. All the workshop sessions I attended were of such high quality that they could have, each in its own way, been a key note speech.

The next stop on my travel was Bulgaria, where I attended an executive meeting of the European Deafblind Union (EDBU). I would like to congratulate the Bulgarian National Association of the Deafblind for their achievements over the last years.

In many of the meetings where Dbl was present the importance of the UN Convention and the recognition of deafblindness as a unique disability were continually stressed. This has been very high on the list of importance in many countries. I wish to congratulate the government of Italy for finally recognising deafblindness in legislation, after many years of promoting this law.

As for the rest of 2010 it was really satisfying to see the amount of planned activities, including the family meeting in Olomouc, Czech Republic, the Communications Network Course in Paris and the Acquired Deafblindness Network Conference in Aalborg, Denmark. The programmes were of the highest quality and stimulated knowledge, networking and friendship.

I appreciate the dedication with which all Board members serve Dbl and the knowledge and wisdom that has contributed to our deliberations. It has been a pleasure to work with all of you. On behalf of the Board, I also commend our very hard working Management Committee who keeps the day to day operations of the organisation running very efficiently, effectively and in a very professional manner.

I would like to thank to all who, in whatever manner, are supporting Deafblind International and in consequence deafblind children, adults, families and professionals around the world.

Please enjoy reading the rest of this report which highlights the significant contributions made in 2010 to continue and promote the work of Dbl.

William Green
President

Vice-President's Report

Dbl has made many advances during the past term. It is exciting to see how the organization has grown and developed.

In my role as Vice-President, I worked with William Green, President and the other members of the Management Committee to reach the goals set. One of the first items of business was planning for the change in venue for the World Conference. After India notified us that they could not host the conference we worked with our Brazilian colleagues to plan for the conference in Sao Paulo. The ManCom met in Sao Paulo to see the conference location and meet with the organizers.

I worked on the following projects:

Promoting Dbl – I arranged to have Dbl pins made. Dbl members receive a pin and we sell the pins at different conferences and meetings.

Developing a Handbook for ManCom – The handbook outlines the roles of the officers and provides information on the general operation of Dbl. Procedures for hosting a conference, memorandum of agreements and other related documents are in the handbook.

Strategic Plan - I assisted with the initial development of the strategic plan and offered some guidance and support during the updating of the current strategic plan.

Awards Committee - Dbl takes great pride in honoring individuals who have contributed so much to the lives of Deafblind individuals. To elevate the significance of the awards, a committee was established and guidelines for nominating were developed. Dbl currently gives out two awards: Distinguished Service and Lifetime Achievement.

Sponsorship Committee – Dbl strives to include members from all parts of the world. Participation on an international level is so important to realizing the objectives of the Strategic Plan. With an improved financial picture, Dbl is committed to sponsoring members to attend Dbl events. To make the process transparent and open to all, a formal process for applying for sponsorship was developed.

ICEVI Partnership - Dbl and ICEVI have a memorandum of understanding. A member of ICEVI attends the Dbl Board Meetings and I have been attending the ICEVI meeting as the Dbl representative. I have attended meetings in Germany and London. My aim to be sure the issues related to individuals who are deafblind are considered in the Education for All initiative and other ICEVI projects.

Bernadette M. Kappen
Vice President

Secretary's Report

Fundamental to the successful management of the Dbl Secretariat is communication. Communication with the President, Board, members and the general public is an ongoing role and one which the Secretariat places great importance. Amongst the daily communication there were areas where much of our time was focused in 2010 and these are outlined below.

MEETINGS

Brazil

We were pleased to arrange the ManCom meeting in Sao Paulo, Brazil in March 2010. We took the opportunity to meet with the local Conference Planning Committee, the organizing agency and tour the conference facilities. All the meetings were successful and a significant amount of work was accomplished. Meeting face to face with the Conference planning committee was very beneficial and further strengthened our ties. They demonstrated that they would execute the conference professionally and represent Dbl in the light to which it aspires.

Denmark

In the lead up to the meetings in Aalborg, we were in regular contact with the President and with Board members to assist with completing actions from the Matters Arising as a result of the last ManCom & Council meeting. These actions were progressed successfully and documents were updated to reflect the extensive work that was done by everyone.

STRATEGIC PLAN

Following on from the presentation in Senigallia, the Secretariat assisted in re-formulating the Strategic Plan document. Some content explaining the purpose of the document was added at the beginning to set the context and the document was split into the Strategic Plan and the Business Plan (or progress report). Some key actions were moved and made into tasks and a more overarching key action was devised in some places.

CONFERENCES

Melbourne

We attended the 8th National Deafblind Conference in Melbourne, April 2010. Small

Corporate member Able Australia with the Australian Deafblind Council hosted an excellent conference with a thought provoking program and a fabulous mix of people in the field of deafblindness. The Secretariat was proud to promote Dbl at a conference booth to the Australian community.

Aalborg

We were pleased to promote the ADBN Conference in Aalborg to the membership and keep the website up to date with announcements. During the conference, we took the opportunity to speak with many of the delegates about Dbl and encourage new members.

MEMBERSHIP

Dbl is proud to have so many members maintaining their membership status year after year. First and second round membership renewals were sent to all active members. Members were steered away from completing paper applications and instead encouraged to renew online. The response was strong and helped to streamline the renewal process. We were pleased to welcome several new members from Russia, Cyprus, Canada, Malta, Germany and the United Kingdom in 2010.

Contact with the Finance Office increased and the reporting process was fine tuned. A new reporting system was established to streamline the efficiency of cross checking the membership information.

Outlined in Table 1 below is the status of the membership database for 2010.

TABLE 1

CATEGORY	ACTIVE	AWAITING RENEWAL
Large Corporate	8	3
Small Corporate	35	13
Mini Corporate	0	1
Individual	74	2
Library	4	1
TOTAL	121	20

Outlined in Table 2 is the geographic breakdown of current members.

TABLE 2

CORPORATE		INDIVIDUAL		LIBRARIES	
Argentina	1	Argentina	1	Australia	1
Australia	4	Australia	6	South Africa	1
Brazil	1	Belgium	1	United Kingdom	1
Canada	4	Canada	14	USA	1
Cyprus	1	Cyprus	1		
Denmark	7	Czech Republic	3		
Finland	1	Denmark	1		
Germany	2	Finland	2		
Hong Kong	1	France	2		
Netherlands	2	Germany	1		
Norway	5	Hungary	1		
Russia	1	India	1		
Scotland	1	Ireland	1		
Singapore	1	Italy	2		
Spain	2	Japan	3		
Sweden	2	Malta	1		
Switzerland	2	Netherlands	2		
United Kingdom	2	Norway	2		
USA	3	Russia	1		
		Spain	1		
		Sweden	1		
		Switzerland	1		
		United Kingdom	12		
		USA	13		

NOMINATIONS COMMITTEE

Following the election of the Nominations Committee at the Council meetings in Senigallia, September 2009, we have supported the Committee and worked closely with the Chair Knut Johansen, to circulate the Call for Nominations for President, Vice Presidents & Board Members.

It has been a great pleasure working with the Board, Management Committee and all our members over the year.

Elvira Edwards and Bronte Pyett
Secretariat

Information Officer's Report

As the result of 'Information Officer - Calls for Expressions of Interest' which took place in 2009, the Canadian Deafblind Association's (CDBA) bid to manage the Information Program was accepted by ManCom and subsequently ratified by the Board in early 2010.

A contract between Dbl and CDBA specified that Dbl would provide €24,000 each year to CDBA to manage the Information program for a two-year term, April 01, 2010 through March 31, 2012. The information program includes producing two editions of Dbl Review each year, responsibility for the Dbl website and any other general information issues. Stan Munroe from CDBA was appointed as the Dbl Information Officer. The Information Officer sits on the Dbl Management Committee.

January through March, 2010

The Information Program continued to be managed during this period by Sense UK under the leadership of Dbl Information Officer Eileen Boothroyd.

The **44th Edition** (July to December 2009) of Dbl Review, prepared late in 2009, was printed and distributed in early January 2010.

During the latter part of March, the former Information Officer began the handover process to the Canadian Deafblind Association, which would take place officially on April 01, 2010.

April through December, 2010

An overhaul of the existing website during this period of the contract commenced. This will be completed during the second year of the contract.

During this period, two editions, numbers 45 (January to June 2010) and 46 (July 2010 – also known as January – June 2011) were produced and distributed.

It should be noted that each edition of Dbl Review is translated into Spanish compliments of Dbl Large Corporate member ONCE. The Spanish translation of the Dbl Review is placed on the Dbl website.

Further to the condition of the contract regarding an overhaul of the website (www.deafblindinternational.org), revisions were begun in the latter part of 2010.

Stan Munroe
Information Officer

Financial Reports

DEAFBLIND INTERNATIONAL
ANNUAL REPORT 2010

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General

Name

The name of the organisation is "Deafblind International" (hereinafter called Dbl).
It is the world association promoting services for deafblind people through international collaboration.

Office

The office of Dbl is based in the country where the secretary is located.

This is: Senses Foundation Inc.
PO Box 143
Burswood WA 6100
AUSTRALIA

Website: www.deafblindinternational.org

Constitution

On 8 February 2010, Dbl is registered in The Netherlands as an association.
The place of statutory settlement is Sint-Michielsgestel, the Netherlands.

Object

The association's object is: to promote adequate provision of services to deafblind people by international cooperation as well as to do anything directly or indirectly related to conducive to the foregoing, all in the broadest sense.

It tries to achieve this object, inter alia, by:

- * promoting and improving the recognition and the awareness that deafblindness is a unique congenital or acquired handicap that can affects children, both adults and elderly people;
- * supporting the rights of deafblind people and promoting equal opportunities for deafblind people with respect to all aspects of their lives;
- * stimulating the development of networks and the possibilities for cooperation and development for professionals to the benefit of deafblind people and their families;
- * promoting the educational possibilities for deafblind people and in general developing opportunities for them;
- * promoting contacts between deafblind people, experts and organisations worldwide;
- * promoting the provision of services to deafblind people that enable them to give shape to their lives independently, and to improve the quality of their lives;
- * improving the quality of the provision of services to deafblind people by promoting research, development and training, as well as policy leading to good practice;
- * distributing information on the subject of deafblindness.

General Meeting, board, management committee

The supreme decision making body of Dbl is the *General Meeting*. This will be held at least each year.

The *board* will be charged with the management of the association. It comprises representatives from the members (maximum of 15 large corporates). It considers and discusses all matters related to the strategic direction and operation of Dbl in pursuing its objectives.

A *management committee* is appointed by the Council to undertake executive action. It comprises the President, two vice-Presidents, a Secretary, a Treasurer, an Information Officer, the immediate Past President and up to 4 other.

President	William Green, Italy
Vice-Presidents	Bernadette Kappen, USA
Secretary	Elvira Edwards, Australia
Treasurer	Ton Groot Zwaartink, the Netherlands
Information officer	Stan Munroe, Eileen Boothroyd (till 1 April 2010)

Conference

A world conference will be held at least every three year.
Last World Conference was in 2007 in Perth Australia.
Next World Conference will be in 2011 in Sao Paulo, Brasil.

The main event in 2010 was the board meeting in Aalborg, Denmark.



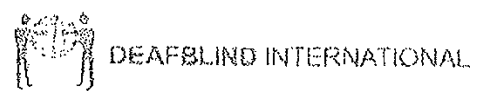
Financial position

The financial position is as follows:

	2010		2009	
	x € 1.000	%	x € 1.000	%
<i>Solvency</i>				
Accounts receivable	14	10,00%	4	2,72%
Cash	126	90,00%	143	97,28%
Current assets	140	100,00%	147	100,00%
Short term debts	16	11,43%	16	10,88%
Net current assets	124	88,57%	131	89,12%
Financed as follows:				
Equity	124	88,57%	131	89,12%
Total equity	140	100,00%	147	100,00%
<i>Liquidity</i>				
Current assets	140		147	
Short term debts	16		16	
Liquidity	124		131	
Liquidity a.p.	131			
Move liquidity	-7			

Sint-Michiëlsgestel, 19 August 2011

The Council of Deafblind International



FINANCIAL STATEMENTS



**BALANCE SHEET AS AT DECEMBER 31, 2010
IN EURO'S**

	<u>2010</u>	<u>2009</u>
	€	€
ASSETS		
Current assets		
<i>Accounts receivable</i>		
Debtors	5.092	400
Other receivables	8.951	4.025
	<u>14.043</u>	<u>4.425</u>
<i>Cash</i>	126.179	142.692
Total assets	<u>140.222</u>	<u>147.117</u>
LIABILITIES		
Short term debts		
Creditors	0	0
Other payables and accruals	16.193	15.665
Total liabilities	<u>16.193</u>	<u>15.665</u>
NET CURRENT ASSETS	<u>124.029</u>	<u>131.452</u>
Equity		
General fund	131.452	121.054
Movement this year	-7.423	10.398
	<u>124.029</u>	<u>131.452</u>



**PROFIT AND LOSS ACCOUNT 2010
IN EURO's**

	BUDGET		
	2010	2010	2009
	€	€	€
REVENUES			
Membership fees corporate members	52.943	56.000	58.020
Membership fees individual members	1.937	3.000	1.897
Membership fees libraries	255	200	100
Interest	2.041	3.000	2.975
Grants and donations	0	1.000	0
Sales of goods	0	500	48
Several income	0	0	0
Total revenues	57.176	63.700	63.040
EXPENSES			
Secretariat incl travel costs	20.000	20.000	20.000
Costs related to sales	0	2.500	1.524
Bank charges	1.401	1.500	1.339
Treasurer	769	750	746
Publications: distribution	0	1.500	1.069
Publications: internet	0	500	0
Costs audit	4.547	4.000	4.204
Costs strategic group	0	10.000	3.114
Sponsorships	0	5.000	3.742
Travelling / meeting costs ManCom	1.012	2.500	1.005
Costs related to councilmeeting	3.647	1.000	3.566
Costs related to conferences	6.190	1.000	120
Travelling / meeting costs president	3.085	3.000	4.128
Publications: Dbl review	23.948	14.000	7.952
Publications: other eg. Leaflet, cd-rom	0	500	133
Display board + information material	0	500	0
Total expenses	64.599	68.250	52.642
Surplus / deficit (-) for the year	-7.423	-4.550	10.398

PRINCIPLES OF VALUATION AND DETERMINATION OF RESULTS

General

The exchange rates per 31 December are used for the translation of foreign currencies. Differences on exchange rates are included in the income and expenditure account.

On 8 February 2010, Dbl is registered in The Netherlands as an association. This financial statements include the figures of Dbl from January 1 2010 until incorporation.

Valuation

Accounts receivable, cash and short term debts
Accounts receivable and cash are valued at face value.

Determination of results

The assigning of cost is, if possible, based upon the causal relation between revenues and expenses.

Revenues has been taken at the moment the services are rendered.

Costs are based on historical costs.

Costs are taken at the moment they are foreseeable.

Changed principles of valuation

Individual membership fees
Individual members can pay the membership fee for four years at the discounted rate of € 100. Until 2006, the membership fees are presented in the financial accounts in the year the fee is received. Now the data base of members is maintained and cleaned, it is justified to spread the individual membership fees over the relative years.


**EXPLANATORY BALANCE SHEET
IN EURO's**

	<u>2010</u>	<u>2009</u>
	€	€
CURRENT ASSETS		
Accounts receivable		
<i>Debtors</i>		
Balance as at December 31	<u>5.092</u>	<u>400</u>
<i>Other receivables</i>		
Loan World Conference, September 2011		
Sao Paulo, Brasil (\$ 15.000)	11.200	
Provision	<u>-5.600</u>	
	5.600	0
Interest	2.041	2.975
Receivable travel costs	810	0
Prepaid promotioncosts	500	500
Double paid distribution costs	<u>0</u>	<u>550</u>
	<u>8.951</u>	<u>4.025</u>
Cash		
Bank	13.213	12.702
Bank (saving account)	<u>112.966</u>	<u>129.990</u>
	<u>126.179</u>	<u>142.692</u>

A bank savings account has been opened for the money that is not needed for the daily cash flow.



	<u>2010</u>	<u>2009</u>
Short term debts		
<i>Creditors</i>	<u>0</u>	<u>0</u>
<i>Other payables and accruals</i>		
Loan Brasil, paid in January 2011	7.309	0
Audit fee	4.000	3.500
Pre-received membership fees	2.979	3.451
Travel meeting costs	1.018	803
Treasurer	769	0
Bank charges	118	77
Publications	0	4.527
Formation costs	0	3.114
Translation costs	0	193
	<u>16.193</u>	<u>15.665</u>
Equity		
<i>General Fund</i>		
Balance as at January 1	121.054	101.109
Result for the year 2009, resp. 2008	<u>10.398</u>	<u>19.945</u>
Balance as at December 31	<u>131.452</u>	<u>121.054</u>
<i>Movement this year</i>		
Result for the year 2010, resp. 2009	<u>-7.423</u>	<u>10.398</u>

**EXPLANATORY PROFIT AND LOSS STATEMENT
IN EURO's**

	2010	BUDGET 2010	2009
	€	€	€
Costs related to conferences	6,190	1,000	120

In 2010 and 2011 a loan is granted for an amount of \$ 15.000 to the organisation of the word-conference in Sao Paulo, september 2011.

Fifty percent of this amount (€ 5.600) is seen as a provision.

OTHER ITEMS

Statutory regulation concerning the destination of the results

- Art. 19.1 The association's financial year will coincide with the calendar year. The first financial year will end on the thirty-first day of December two thousand and ten.
Annually, at least one general meeting will be held, to wit within ten months of expiry of the financial year, save extension of such period by the general meeting. In this general meeting the board will present its annual report on the course of affairs within the association and on the management conducted. It will submit the balance sheet and the statement of income and expenditure together with the explanatory notes to the meeting for approval.
These documents will be signed by at least two members of the management committee.
- Art. 19.2 With respect to the fairness of the documents referred to in the foregoing paragraph an auditor as referred to in Articles 2:393 (1) of the Dutch Civil Code (Burgerlijk Wetboek), to be appointed by the general meeting, will draw up an opinion to be submitted to the general meeting.

J.J.C. van Uden

Registered accountant

Deafblind International
Theerestraat 42
5271 GD SINT-MICHIELSGESTEL
THE NETHERLANDS

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K.v.K. nr. 17 171 281
BTW nr. 813841456.B.01

INDEPENDENT AUDITOR'S REPORT

Report on the financial statements

We have audited the accompanying financial statements 2010 of Deafblind International, Sint-Michielsgestel, The Netherlands, which comprise the balance sheet as at December 31, 2010, the profit and loss account for the year then ended and the notes, comprising a summary of the accounting policies and other explanatory information.

Management's responsibility

Council is responsible for the preparation and fair presentation of these financial statements and for the preparation of the annual report, both in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore management is responsible for such internal control as it determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

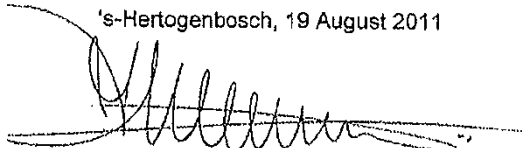
Opinion

In our opinion, the financial statements give a true and fair view of the financial position of Deafblind International as at December 31, 2010, and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code.

Report on other regulatory requirements

We report that the annual report, to the extent we can assess, is consistent with the financial statements as required by Section 2:391 sub 4 of the Dutch Civil Code.

's-Hertogenbosch, 19 August 2011



J.J.C. van Uden RA

J.J.C. van Uden

Chartered accountant

Deafblind International
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Theerestraat 42
5271 GD SINT-MICHELSGESTEL

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's-Hertogenbosch, 19 August 2011

Subject: management letter 2010

Dear Mr Groot Zwaartink,

This letter is to inform you that we have recently completed our inspection works for the audit of Deafblind International's annual statement over 2010. Under the stipulations laid down in Article 393.4 of the Netherlands Civil Code, we hereby report our findings in this respect and as based on the documents made available to us. The content of this letter is as follows:

- I. General remarks
- II. Inspection of findings
- III. Other issues

I. General remarks

Objective of the management letter

A general audit of the annual statement entails an inspection conducted for the management of an organization. The findings of this inspection are communicated in a letter to the management. The auditor's report provides an opinion of the accuracy of the annual statement. The management letter informs the management of the organization of matters found during the audit that may be used in support of their policy. In general, it can be said that the objective of a management letter is to inform the management of an organization about the imperfections of and possible improvements to company-internal control and internal and external reporting.

II. Inspection of findings

An important part of an audit is checking that the membership contributions have been processed completely and correctly. To this effect, there must be separate responsibilities within the executive; the secretary must keep membership records, split up into large, small, mini, and network members and the treasurer must ensure that the contributions are received. For an effective audit, we must receive membership records authorized by the secretary. These records must contain an overview of changes in the membership records during the calendar year. We have received such an overview.

III. Other issues

Below we list a number of issues that have been corrected, that deserve attention, or that should be improved.

- On 8 February 2010, the organization of Deafblind International was established before the notary M.P.W.M. van den Oord LLM of Huijbregts Notarissen.
The 2010 annual statement contains the financial changes from 1 January 2010 up to and including 31 December 2010. All assets and liabilities were transferred to the newly established organization on the basis of a resolution dated 28 September 2010.

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- In 2011, the bank account, which was still in the name of Stichting Kentalis Zorg, was changed to the name of Vereniging Deafblind International.
- Per 1 January 2011, the Dutch tax regime views the organization of Deafblind International as an Institution for General Benefit (an *Algemeen Nut Beogende Instelling, ANBI*)
- Per 31 December 2010, there was no breakdown of the individual membership contributions received in advance. We calculated one.
- The overview of changes in the membership records cannot be entirely reconciled.
- We recommend an intensification of internal review by the financial administration.
- In the period 1 January 2010 up to and including August 2011, only two Dbl reviews were produced; the calculated and paid costs amount to 48,000 EUR. The agreement pertaining to this matter is not clear about the compensation.
- To date, a sum of 15,000 dollars was provided as a loan to Grupo Brasil, for the conference in September 2011. If a financial surplus is achieved, the loan will be repaid. Given the fact that there is uncertainty over the financial return of the conference, 50% has been considered as a provision on the loan over 2010.
- The invoice for the council meeting in Denmark (27,087 DKK, 3,647 EUR) was not specified nor authorized; the invoice date is after the payment date.
- We heard that during future conferences, articles will be sold of which the profits will go to Dbl. We recommend that the sales and purchase are made visible separately and to take measures ensuring the completeness and accuracy of this entry (i.e., the Sao Paulo Brazil conference held in September 2011).
- On the basis of Article 7 of the (new) statutes, members do not have to renew their membership every year. After all, a member is a member in continuity, unless the membership has been terminated taking into account a notice period of four weeks.
- Based on the audit, a number of corrections were made that can be summarized as follows:
 - amounts paid or received in 2011 pertaining to 2010;
 - a correction entry for the loan for the conference in Sao Paulo;
 - a correction entry for the individual membership contributions received in advance;
 - reclassification of costs.
- Taking into account the deficit over 2010, of 7,173 EUR, the own funds per 31 December 2010 are 124,279 EUR. This sum exceeds the minimum requirements for the capital and reserves for the organization. We understand that this will be taken into account for the future budgets.

We hope to have been of service to you.

Kind regards,

J.J.C. van Uden RA

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Sint-Michielsgestel, 19 August 2011

Dear Sirs,

This representation letter is provided in connection with your audit of the financial statements of Deaf Blind International ("Dbi") for the year ended 31 December 2010, for the purpose of expressing an opinion as to whether these financial statements give a true and fair view of the financial position of Dbi as of December 31, 2010 and of the result for the year then ended in accordance with accounting principles generally accepted in the Netherlands and comply with the financial reporting requirements included in Part 9 of Book 2 of the Netherlands Civil Code.

We acknowledge our responsibility for the fair presentation of the financial statements in accordance with accounting principles generally accepted in the Netherlands and compliance with the financial reporting requirements included in Part 9 of Book 2 of the Netherlands Civil Code.

Certain representations in this letter are described as being limited to matters that are material. We understand that items are considered material if they involve an omission or misstatement of accounting information that could influence the economic decisions of users taken on the basis of the financial statements. Materiality depends on the size of the item or error judged in the particular circumstances of its omission or misstatement.

We have made appropriate inquiries of management and employees of Dbi with the relevant knowledge and experience. Accordingly, we confirm, to the best of our knowledge and belief, the following representations:


1. We have made available to you all books of account and supporting documentation and all minutes of meetings of General Assembly, Council and Management Committee and when applicable, summaries of actions of meetings held after period end for which minutes have not yet been prepared.
2. Dbi has complied with laws and regulation, of which non-compliance could have a material effect on the financial statements.
3. We acknowledge responsibility for the implementation and operation of accounting and internal control systems designed to prevent and detect fraud and error. The term fraud refers to an intentional act by one or more individuals among management, those charged with governance, employees, or third parties, involving the use of deception to obtain an unjust or illegal advantage. Fraud also includes misstatements resulting from fraudulent financial reporting and misstatements resulting from misappropriation of assets. Misstatements resulting from fraudulent financial reporting involve intentional misstatements or omissions of amounts or disclosures in financial statements to deceive financial statement users.
4. We have disclosed to you the results of our assessment of the risks that the financial statements may be materially misstated as a result of fraud.
5. We have disclosed to you all significant facts relating to any frauds or suspected frauds, known to us, that may have affected Dbi.

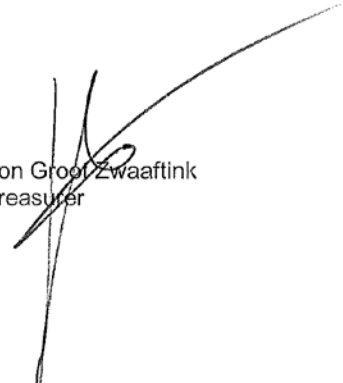
6. The financial statements are free of material misstatements, including omissions. We believe the effects of uncorrected financial statement misstatements summarised in the accompanying schedule are immaterial, both individually and in the aggregate, to the financial statements taken as a whole. In our opinion, there are no other material uncorrected misstatements as included in accompanying schedule, prepared by you, both individually and in the aggregate.
All members of Dbl, corporates and individual, who have to pay a membership fee, are processed in the annual accounts of 2010.
7. We confirm the completeness of the information provided to you regarding the identification of related parties and regarding transactions with such parties that are material to the financial statements. The identity of, and balances and transactions with, related parties have been properly recorded and when appropriate, adequately disclosed in the financial statements. We understand that, as defined in the guidelines for Annual Reporting in the Netherlands 330, Related Parties, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related party transactions are transfers of resources or obligations between related parties, regardless of whether a price is charged.
8. We have no plans or intentions that may materially alter the carrying value or classification of assets and liabilities reflected in the financial statements.
9. We believe that the carrying amounts of all fixed assets will be recoverable.
10. Dbl has satisfactory title to all assets. There are no liens or encumbrances on Dbl's assets, except for those that are disclosed in the notes to the financial statements.
11. We have recorded and/or disclosed, as appropriate, all liabilities. We furthermore confirm to have recognised and disclosed all present obligations (legal and constructive) for which it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.
12. We have disclosed all contingent liabilities and guarantees that we have given to third parties.
13. The estimated financial effect of pending or threatening litigation and claims against Dbl has been properly recorded and/or disclosed in the financial statements. Except as disclosed, we are not aware of any additional claims that have been or are expected to be received.
14. There have been no events after the balance sheet date, which require adjustment of, and/or disclosure in the financial statements or notes thereto, except as disclosed in the financial statements.
15. We have properly recorded and/or disclosed in the financial statements the capital stock repurchase options and agreements, and capital stock reserved for options, warrants, conversions and other requirements.
16. We have requested the legal advisors who perform services for us to provide you with all required information and have requested them to disclose to you any matters you may request in this respect.
17. We do agree with the draft annual accounts 2010 of Dbl dated August 2011.

Yours truly,

Dearblind International


William Green
President


Elvira Edwards
Secretary


Ton Groot Zwaartink
Treasurer

Corporate Members & Networks

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Thank You to our Esteemed Partners

Our partners are many but over the year it was a pleasure to continue our very positive relationship with two of our formal and very valued partners.

- International Board for Education of People with Visual Impairment (ICEVI)
- World Federation of the DeafBlind (WFDB)

All our partners are very important to us in helping us achieve our mutual goals. The collaboration and the relationship between us and how we work together are underpinned by the values we all share of mutual respect, trust, honesty and support.

A big thank you to our formal and informal partners for working with us in 2010 and we look forward to the future.



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