

Annual Report 2012

1st January 2012 to 31st December 2012

Our Vision

To be the international association which promotes the awareness of deafblindness as a unique disability and to influence for appropriate services for deafblind people around the world.

Our Purpose

To support professionals (such as educators, administrators, researchers, medical specialists etc) families and deafblind people to raise awareness of deafblindness. Central to our work is to support the development of services to enable a good quality of life for deafblind children and adults of all ages.

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The Board

In accordance with the Constitution, the Board is composed of a president, two vicepresidents, the immediate past president, and no more than thirty-five (35) other members, no more than fifteen (15) members of which being large corporate members. In addition, the Board has a secretary, a treasurer and an information officer.

The Board is responsible for advising and managing the organisation and considers and discusses all matters related to the strategic direction and operation of Dbl in pursuing its objectives. The Board meet once a year with email correspondence on various issues occurring frequently throughout the year. In 2012 the Board met in New York, USA in May. The Board included:

Able Australia Acquired Deafblindness Network CDBA National CBM CHARGE Network Cooperative Association "Look with the Heart" (COOPA) **DeafBlind Ontario Services EDbN** Employment Network FESOCE - Federación Española de Sordoceguera (Spanish Federation of Deafblind) French Deafblind Consortium (ANPSA) German Deafblind Consortium Interfond Lega del Filo d'Oro Lighthouse School Nordic Centre for Welfare and Social Issues ONCE - Spanish National Organisation of the Blind Österreiches Hilfswerk für Taubblinde Overbrook School for the Blind Perkins International - Latin America Office Perkins School for the Blind **Resurscenter Mo Gard Royal Dutch Kentalis** Sense Sense Scotland Senses Foundation (Inc) Siblings Network Signo Døvblindesenter The National Centre of Knowledge on Disability and Social Psychiatry (ViHS) The New York Institute for Special Education Usher Study Group (USG)

The Management Committee

The Management Committee (also known as ManCom) of the association comprises the president, the two vice-presidents, the secretary, the treasurer, the information officer, the immediate past-president, and no more than four other Board members.

The Management Committee is, at the Board's request, charged with the day-to-day performance of the duties of the Board.

The Management Committee met three times in 2012. In February they met in Lille, France. In May they met with the Board in New York, USA and in November they met in Lund, Sweden. ManCom carries out most of its functions all year around using electronic forms of communication such as email, Skype and phone calls.

The members of the Management Committee in 2012 were:

President Vice-Presidents Immediate Past President Treasurer Secretary Information Officer Gill Morbey Bernadette Kappen and Carolyn Monaco William Green Ton Groot Zwaaftink/Frank Kat Elvira Edwards Stan Munroe

President's Report

As I write the report for 2012 I reflect on our activities over the past year. The Dbl Management Committee unusually met three times, instead of our usual two, over this period, Lille in February 2012, New York in May 2012 where the Board also met and in November the management committee came together again at the ADbN conference in Lund, Sweden in November.

So it was a busy year. It was great to meet in February where we combined our meetings with the scientific and local planning committees for the Dbl European conference in August 2013. It's always helpful to meet colleagues before conferences and see first-hand the remarkable amount of work that goes into making these events successful.

It was wonderful to be hosted by Bernadette Kappen at the New York Institute for Special Education in September. This gave the Board members an opportunity to visit other centres and share some practice. It was a joy to attend the ever busy ADbN conference and see so many delegates engaged, learning and enjoying each other's company. It's so important to keep these channels of communication and sharing alive, particularly in such a wide spread organisation such as Dbl.

Dbl continues to function with the goodwill and time given by our members, officers and partners. As always I would be remiss not to extend our thanks and appreciation to The Canadian Deafblind Association (CDBA) who, through Stan Munroe, continues the information role and of course the editorial and other functions associated with the Dbl Review.

The Senses Foundation (Australia) provides the secretariat function ensuring our members are kept up to date and financial oversight is provided through Kentalis. Funding is always a challenge and I think this year it has remained difficult. We rely on our membership to fund and support our activities.

With that in mind a number of us met in London 2012 to continue the work we started in New York with a view to developing a fundraising plan. It's still a challenge and indeed the year has been tough for our member organisations as we all struggle to develop new income streams and increase our funding. There is still much to do here.

Our Network activity remains a key function and I'm pleased that my own organisation, Sense, has been able to take a support role. This is important because it means that DbI receives update reports and has been able to strengthen the process for 'registration' of a Network. One of the key principles is collaboration so we ask that a minimum of three countries are involved in a given Network.

It's a fine balance because it's important to encourage participation and not have barriers and rules that might get in the way of people working together. Nevertheless a framework for people to operate within is important and while there is always more to do I feel we are getting there.

As ever over any busy year there are good times and not so good times. We lost a dear friend and colleague in Lex Grandia on the 19th April 2012. Lex was known to most of us and led the World Federation of Deafblind (WFDB) as their President for many years. I know many of us still feel his loss.

Looking forward we will continue to follow our strategic plan, give further attention to fundraising and of course we now look forward to the ADbN conference in Belfast in 2014 and the DbI World conference in Romania in 2015. As you would expect planning has started on both. We will continue our commitment to Networks and information sharing.

We will do our best to increase our membership and we are supporting a new role on our Management Committee to help us develop our succession planning and nominations processes.

On behalf of the Dbl Board we extend our thanks and appreciation to all our colleagues and friends. I think because we work on a daily basis we don't always recognise how special our work is. It might just be important to remind ourselves that despite there always being more to do, we do make a difference.

Gill Morbey President

Vice President Report

Reflecting back over the 2012 year much has happened within Dbl, especially in terms of organizational process and our quest to provide information to our members and those interested in or touched by deafblindness. With the support of the ManCom and their respective organizations Elvira and Bronte in the secretariat's role and Stan in the Information Officer's role regularly go beyond the call of duty to ensure that both of these key areas of our strategic plan are carried out.

Maintaining the membership information and working to encourage new membership in DbI will be an ongoing goal of this organization for many years to come. During 2012 we have taken on the following initiatives with regards to increasing membership.

- Sent letters to specific organizations within the field of deafblindness
- Made contact with past members
- Invited DbI Board Members to submit names of organizations that we could contact regarding membership
- Refined our online membership form and payment system on our website
- Made a commitment to having a presence at DbI conferences prepared to pursue and facilitate onsite memberships in DbI.

I believe that the first step towards our vision "To be the international association which promotes the awareness of deafblindness as a unique disability and to influence for appropriate services for deafblind people around the world" is to ensure that people are aware we exist.

The second step is to ensure that the quality of <u>what</u> we do and <u>how</u> we do it is exemplary.

Dbl has always been an open, welcoming and respectful organization and the number of individuals and organizations who have come forward during the past year to submit articles to the Review, apply to host conferences, submit papers for presentation at conferences, submit applications to create a network, join a network, visit our website and attend Dbl events is very encouraging. **Dbl is on the minds of more people in more places than ever before.**

Dbl has a good solid four year Strategic Plan and we are working our way through completing the Key Tasks. Progress may not always happen at the rate at which we would like but we are moving in the right direction while maximizing the use of the resources presently available to us.

I would like to acknowledge and thank Gill as President, Bernadette as Vice

President and my fellow committee members who have so readily shared their expertise as well as provided guidance and mentorship to me in my new role as a DbI Vice President. When this team comes together they work hard in a respectful and collaborative way that ensures that discussion occurs, progress happens and "a good time is had by all". It has truly been a pleasure to be a part of this group and I look forward to the remaining three years of my term.

Many thanks for the opportunity to serve the membership of this organization.

Carolyn Monaco Vice President

Vice President Report

The year has been busy with a variety of activities. I was fortunate to be able to arrange and host the ManCom and the Board meeting at the New York Institute in May 2012. At the meeting we spent time reviewing the strategic plan and the area of fundraising in particular. I arranged for two consultants to spend time with the ManCom to give us some direction related to our efforts in this area.

Following the May meeting I arranged for one of the consultants from Changing Our World to attend a meeting in London in October with a group of CEOs from member agencies to discuss fundraising and come up with a plan for DbI. After discussions in the group, the consultant and the development specialists from Sense developed a draft plan.

In January 2013, I attended the ICEVI Executive Committee meeting in London as the representative for DbI. The focus continues to be to develop strategies for the Education for All Visually Impaired Campaign. The strategic plan was also reviewed.

In February 2012 the ManCom meet in Lille to visit the venue for the European Conference and to meet the scientific planning committee and the host committee. At the ManCom meeting we spent extra time with Lucy Dresher reviewing the status of the Networks.

Carolyn Monaco and I had several discussions about how we could increase membership in North America. We put together a packet for prospective members and sent one issue of DbI Review along with a letter. We targeted the deafblind projects throughout the United States and Carolyn identified service providers in Canada.

During the year, as requests for sponsorships to attend events are received, I share the information with the secretariat and we approve the requests when appropriate. The requests are always the largest before a conference.

The last few months were spent sending information on nominating individuals for the DbI awards to be given at the European Conference in Lille. The committee reviewed the nominations and selected individuals to receive the awards.

I updated our information with the UN Committee on Social and Economic Affairs as a part of our work in getting UN recognition from this group.

Bernadette M. Kappen Vice President Report

Secretary's Report

Fundamental to the successful management of the Dbl Secretariat is communication. Communication with the President, Board, members and the general public is an ongoing role and one which the Secretariat places great importance. Amongst the daily communication there were areas where much of our time was focused in 2011 and these are outlined below.

MEETINGS

Lille, France

In February the ManCom met for the first meeting of 2012 Lille, France. Along with establishing the new officers of the ManCom into their roles and setting forth the actions required for the year, we met with the conference local and scientific planning committees of the 8th Dbl European Conference. A tour of the conference facilities and the chance to talk through the progress for the conference preparations instilled great confidence in us that this conference will be particularly special and a significant event for Dbl.

New York, USA

Due to the election of the new Board in Sao Paulo in 2011, it was agreed that a meeting soon after would be beneficial to get the members working together on the strategic goals of DbI and to learn how they will play an integral part in the future of the organization. The New York Institute for Special Education (NYISE) in the Bronx and the Helen Keller National Centre for Deaf-Blind Youths and Adults (HKNC) in Long Island were kind enough to host the ManCom, Board and General Meetings in May 2012.

Twenty five Board members travelled to New York from Argentina (2), Australia (3), Canada (4), Germany (1), Norway (1), Denmark (2), Sweden (1), USA (3), Guatemala (1), UK (1), Italy (1), Spain (3), Netherlands (1), and France (1) to participate in these meetings. With such a great number of Board members in attendance, we were able to pool our experience and achieve a significant amount of work for Dbl.

Lund, Sweden

At the Secretariat we were pleased to coordinate the ManCom meeting that was held in Lund, Sweden in early November 2012. The meeting was hosted at the Scandic Star hotel where the ADBN conference took place.

Significant work was accomplished in preparation for the meetings in Lund. The actions that came out of the meetings in New York (May 2012) were large in number and detailed in content. Lund provided the platform to report on the progress made and fine tune the path ahead.

STRATEGIC PLAN

Significant progress was made with many of the agreed tasks in the Strategic Plan 2012 – 2015. Over the year the budget was more clearly aligned to the tasks so that resources were available as required to make progress.

The accomplishments have been many and some of the key achievements that involved the Secretariat include:

- Supporting the Vice-President's to develop a focus on membership recruitment in the USA and Canada;
- Updating the Policy & Procedure Handbook with guidance developed on a variety of topics to accurately enact the constitution;
- Developing a robust process for sponsorship allocation;
- Developed guidelines for dismissing members.
- Followed process for selecting next World Conference host.
- Called for Expressions of Interest to host European Conference 2017.
- Amended MoU's with partners.
- Initiated process for existing Board members to recommend new corporate members for DbI to invite, to increase membership and fundraising initiatives.
- Identified tools for tracking the effectiveness of email marketing campaigns.
- Updated Policy & Procedure Handbook with amended guidelines and roles.
- Identified suitable sponsorship recipients for DbI events in 2012/13 and worked with Sponsorship Committee and Treasury office to facilitate sponsorship arrangements.

CONFERENCES

ADBN Conference

The ADBN Conference was held in Lund, Sweden from $7^{th} - 10^{th}$ November 2012. Following the ManCom meeting at the same venue, several ManCom members participated in the conference and were very proud to represent DbI on that platform. The Secretariat represented DbI at the display booth and assisted with membership enquiries. The ADBN organizing committee hosted an exceptionally well run conference. The program was thought provoking and sparked stimulating discussions amongst the delegates. Logistically the conference ran very smoothly and the hosts were innovative in their approach to every detail.

The Secretariat played an integral role in the sponsoring of select people from Ethiopia and India to attend the ADBN Conference in Lund, Sweden. Extensive communication between the recipients, the sponsorship committee and the Treasurer occurred to enable this process and we are pleased that the funding was far reaching. The newly developed guidelines surrounding the process of managing the sponsorship process were followed and this improved the efficient management of the sponsorships. Feedback was requested from applicants after they attended the event and by all accounts by attending the event the recipients have been able to share information back in their country and initiate sustainable projects in their field.

MEMBERSHIP

Dbl recognises that the success it achieves worldwide greatly depends upon the support of its individual and corporate members to promote awareness and services. The membership renewal process took place in March 2012 and the renewal rate was on par with previous years. Following the call for renewals much time was spent liaising with members regarding membership queries, payments and change of contact details.

The Treasury office and Secretariat have worked hard to fine tune the reporting systems and are now reporting on a more regular basis which has positively impacted on the delivery of new data into the software and the speed at which we respond to members regarding their membership.

Member Category	No. of current members at 01.01.2012	No. of new members in 2012	No. of members cancelled their membership in 2012	No. of current members at 31.12.12
Large Corporate	11	1	0	12
Small Corporate	50	3	5	48
Mini Corporate	2	0	0	2
Individual	71	19	15	75
Library	4	1	1	4
Total	138	24	21	141

Outlined in Table 1 below is the status of the membership database for 2012.

WEBSITE & DbI REVIEW

We continued to make improvements to the website in 2012. Online forms have been upgraded to improve the collection of information and new functions on the website have been introduced to make the site more user friendly.

In 2012 we assisted in the production of two issues of the Dbl Review (#49 & #50). Articles were written and members and honorary officers were collated to form the back page of each magazine. We also played a role in proof reading and editing the magazine. The circulation list and required quantities were calculated and communicated with the printing house. The issues were both of exceptional quality and were well received by members.

Elvira Edwards and Bronte Pyett Dbl Secretariat

Information Officer's Report

During this calendar year, the Canadian Deafblind Association (CDBA) was well into its third year managing the information function for Dbl. Under the contract signed between Dbl and CDBA, Dbl provides €24,000 each year to CDBA contract the services of the Information Officer to produce two editions of Dbl Review, manage the Dbl website and provide other information functions as requested.

Stan Munroe, employed on contract by CDBA, serves as the DbI Information Officer and is a member of the DbI Management Committee.

Dbl Review

During the 2012 DbI fiscal year, the Information Officer coordinated the production and distribution of two editions of DbI Review (Number 48 - January 2012 and Number 49 - July 2012). The total costs for graphic design, printing and distributing these two editions were: €6,600 (\$8,500) and €5,600 (\$7,100), respectively.

This work of DbI Review editor involves: a) seeking relevant articles about deafblindness from DbI individual and corporate membership organizations, various international professionals, family organizations, conference participants, etc.; b) editing articles; c) organizing the placement of the material and photos for the graphic designer; d) working with the graphic designer to get the print ready document; e) working with several members of ManCom for a final edit before the document goes off to the printer, and f) coordinating with the printer to ensure the magazine is published and distributed to the membership. This work also involves coordination with the DbI Secretariat to obtain accurate lists of membership numbers and addresses (included in the magazine) necessary for the printing numbers and final distribution by the printer.

The production of this magazine is truly a huge international effort, involving a large number of individuals from many countries. Furthermore, the Information Officer assembles the material in Canada, works with the Secretariat in Australia, obtains editorial assistance from individuals in Canada and Australia, interacts closely with the graphic designer and printer located in the UK.

Further to the regular production of the magazine in English, each edition of Dbl Review is translated into Spanish, compliments of Dbl Large Corporate member ONCE. The Spanish translations of the magazine are placed on the Dbl website.

Dbl Website

The DbI website since its re-design in late 2011, has witnessed 12,719 visitors throughout 2012; 9,502 or 75% were unique or new visitors. The top ten visitors in 2012 were from the following counties (in order): United States, UK, Canada, India, Australia, Netherlands, Germany, Spain, France and India.

Facebook and Twitter

Dbl has become active in social media during 2012. Our social media addresses are: <u>www.facebook.com/dbiint</u> and @DeafblindInt.

Stan Munroe Dbl Information Officer

Financial Reports



Accountantskantoor Van Uden B.V. Att. Mr. J.J.C. van Uden RA Vughterweg 47m 5211 CK. 's-Hertogenbosch

Sint-Michielsgestel, 20 March 2013

Dear Sirs,

This representation letter is provided in connection with your audit of the financial statements of Deaf Blind International ("Dbl") for the year ended 31 December 2012, for the purpose of expressing an opinion as to whether these financial statements give a true and fair view of the financial position of Dbl as of December 31, 2012 and of the result for the year then ended in accordance with accounting principles generally accepted in the Netherlands and comply with the financial reporting requirements included in Part 9 of Book 2 of the Netherlands Civil Code.

We acknowledge our responsibility for the fair presentation of the financial statements in accordance with accounting principles generally accepted in the Netherlands and compliance with the financial reporting requirements included in Part 9 of Book 2 of the Netherlands Civil Code.

Certain representations in this letter are described as being limited to matters that are material. We understand that items are considered material if they involve an omission or misstatement of accounting information that could influence the economic decisions of users taken on the basis of the financial statements. Materiality depends on the size of the item or error judged in the particular circumstances of its omission or misstatement.

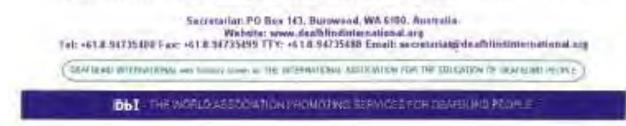
We have made appropriate inquiries of management and employees of Dbi with the relevant knowledge and experience. Accordingly, we confirm, to the best of our knowledge and belief, the following representations:

- We have made available to you all books of account and supporting documentation and all minutes of meetings of General Assembly, Council and Management Committee and when applicable, summaries of actions of meetings held after period end for which minutes have not yet been prepared.
- Dbl fas complied with laws and regulation, of which non-compliance could have a material effect on the financial statements.
- 3. We acknowledge responsibility for the implementation and operation of accounting and internal control systems designed to prevent and detect fraud and error. The term fraud refers to an intentional act by one or more individuals among management, those charged with governance, employees, or third parties, involving the use of deception to obtain an unjust or illegal advantage. Fraud also includes misstatements resulting from fraudulent financial reporting and misstatements resulting from misappropriation of assets. Misstatements resulting from fraudulent financial reporting involve intentional misstatements to deceive financial statements to deceive financial statement users.

Secretaria: PO Box 343. Hurswered, WA 6104, Australia. Website: www.dearbindinternational.arg Tab +61.8.44725400 Fast +61.8.54735405 TTY: +61.8.34735408 Email: casternational.arg (unsumed anti-sectore) == terms area of the decomposition, cost-sector of the product of downlate index) (DoT = THE WORLD ASSOCIATION INFORMATION ADDARCH VIDES FOR DESCRIPTION DECOMP



- We have disclosed to you the results of our assessment of the risks that the financial statements may be materially misstated as a result of fraud.
- We have disclosed to you all significant facts relating to any frauds or suspected trauds, known to us, that may have affected Obl.
 - 6. The financial statements are free of material misstatements, including omissions. We believe the effects of uncorrected financial statement misstatements summarised in the accompanying schedule are immaterial, both individually and in the aggregate, to the financial statements taken as a whole. In our opinion, there are no other material uncorrected misstatements as included in accompanying schedule, prepared by you, both individually and in the aggregate. All members of Dbl, corporates and individual, who have to pay a membership fee, are processed in the annual accounts of 2012.
 - 7. We confirm the completeness of the information provided to you regarding the identification of related parties and regarding transactions with such parties that are material to the financial statements. The identity of, and balances and transactions with, related parties have been properly recorded and when appropriate, adequately disclosed in the financial statements. We understand that, as defined in the guidelines for Annual Reporting in the Netherlands 330. Related Parties, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial and operating decisions. Related party transactions are transfers of resources or obligations between related parties, regardless of whether a price is charged.
 - We have no plans or intentions that may materially after the carrying value or classification of assets and liabilities reflected in the financial statements.
 - 9. We believe that the carrying amounts of all fixed assets will be recoverable.
 - Dbl has satisfactory title to all assets. There are no liens or encumbrances on Dbl's assets, except for those that are disclosed in the notes to the Enanciel statements.
 - 11. We have recorded and/or disclosed, as appropriate, all liabilities. We furthermore confirm to have recognised and disclosed all present obligations (legal and constructive) for which it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.
 - 12. We have disclosed all contingent liabilities and guarantees that we have given to third parties.
 - 13. The estimated financial effect of pending or threatening litigation and claims against Dbl has been properly recorded and/or disclosed in the financial statements. Except as disclosed, we are not aware of any additional claims that have been or are expected to be received.
 - 14. There have been no events after the balance sheet date, which require adjustment of, and/or disclosure in the financial statements or notes thereto, except as disclosed in the financial statements.





- 15. We have properly recorded and/or disclosed in the financial statements the capital stock repurchase options and agreements, and capital stock reserved for options, warrants, conversions and other requirements.
- 16. We have requested the legal advisors who perform services for us to provide you with all required information and have requested them to disclose to you any matters you may request in this respect.
- 17. We do agree with the draft annual accounts 2012 of Dbl dated March 2013-

Yours truly,

Dealblind International

Jelleun Martin

Gill Morbey President

Elvira Edwards Secretary



DEAFBLIND INTERNATIONAL

ANNUAL REPORT 2012

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ANNUAL REPORT 2012

Sint-Michielsgestel, 20 March 2013

General

Name

The name of the organisation is "Deafblind International" (hereinafter called DbI). It is the world association promoting services for deafblind people through international collaboration.

Office

The office of Db	I is based in the country where the secretary is located.
This is:	Senses Foundation Inc.
	PO Box 143
	Burswood WA 6100
	AUSTRALIA
Website:	www.deafblindinternational.org

Constitution

On 8 February 2010, Dbl is registrated in The Netherlands as an association. The place of statutory settlement is Sint-Michielsgestel, the Netherlands. The registrationnumber of the Chamber of Commerce is 17284451.

Object

The association's object is: to promote adequate provision of services to deafblind people by international cooperation as well as to do anything directly or indirectly related to conducive to the foregoing, all in the broadest sense.

It tries to achieve this object, inter alia, by:

•	promoting and improving the recognition and the awareness that deafblindness is a unique congenital or acquired handicap that can affects children, both adults and
2	elderly people;
	supporting the rights of deafblind people and promoting equal opportunities for deafblind people with respect to all aspects of their lives;
1	stimulating the development of networks and the possibilities for cooperation and development for professionals to the benefit of deafblind people and their families;
•	promoting the educational possibilities for dealblind people and in general developing opportunities for them;
*	promoting contacts between deafblind people, experts and organisations worldwide,
•	promoting the provision of services to deafblind people that enable them to give shape to their lives independently, and to improve the quality of their lives;
	improving the quality of the provision of services to deafblind people by promoting
	research, development and training, as well as policy leading to good practice;
	distributing information on the subject of deafblindness.



General Meeting, board, management committee

The supreme decision making body of DbI is the General Meeting. This will be held at least each year.

The *board* will be charged with the management of the association. It comprises representatives from the members (maximum of 15 large corporates). It considers and discusses all matters related to the strategic direction and operation of DbI in pursuing its objectives.

A management committee is appointed by the Council to undertake executive action. It comprises the President, two vice-Presidents, a Secretary, a Treasurer, an Information Officer, the immediate Past President and up to 4 other.

ngdom
, Carolyn Monaco, Canada
a series and the series of the
ds; Ton Groot Zwaaftink (till 9 November 2012)

Conference

A world conference will be held at least every three year.

The main event in 2012 was the General meeting in New York on 5th May.

Financial position

The financial position is as follows:

	2	012		2011	
	x € 1.000	%		x € 1.000	%
Solvency					
Accounts receivable		2	1,46%	3	2,22%
Cash		135	98,54%	132	97,78%
Current assets		137	100,00%	135	100,00%
Short term debts		29	21,17%	19	14.07%
Net current assets	-	108	78,83%	116	85,93%
Financed as follows:					
Equity		108	78,83%	116	85,93%
Total equity		137	100,00%	135	100,00%
Liquidity					
Current assets		137		135	
Short term debts		29		19	
		108		116	
Liquidity Liquidity a.p. Move liquidity		116			

Sint-Michielsgestel, 20 March 2013

The Board of Deafblind International



FINANCIAL STATEMENTS

BALANCE SHEET AS AT DECEMBER 31, 2012 IN EURO'S

	31-12-2012	31-12-2011
	¢	¢
ASSETS		
Current assets		
Accounts receivable		
Debtors	0	600
Other receivables	1.914	2.473
	1.914	3.073
Cash	135.368	132.220
Total assets	137.282	135.293
LIABILITIES		
Short term debts		
Creditors	2.560	0
Communication Network	14.679	8.638
Other payables and accruais	12.206	10.544
Total liabilities	29.445	19.182
NET CURRENT ASSETS	107.837	116.111

Equity

	107.837	116.111
Movement this year	-8.274	-7.918
General fund	116.111	124.029



PROFIT AND LOSS ACCOUNT 2012 IN EURO's

REVENUES	E	2012 €	BUDGET 2012 €	2011
REVENUES	E			2011
REVENUES				
Membership fees corporate members		54,748	56 000	56.044
Membership fees individual members		2.025	2.340	1.700
Membership fees libraries		210	200	20
Interest		1.914	2,000	1.97
Grants and donations		100	1.000	13
Sales of goods		0	500	(
Total revenues	_	58.997	62.040	59.938
EXPENSES				
Enhanced organisational capacity.				
Support councilmeetings		968	4.000	1
Travelling / meeting costs ManCom		4.553	2.500	1.20
Offices secretariat		20.000	20.000	20.00
Offices treasury		1.528	750	1.18
Costs audit		4.195	4.000	4.23
Bank charges and registration		1.281	1,400	1.14
Information officer		14.000	14.000	(
Publications: distribution		1.000	1.000	3
Publications: Dbl review		8.000	8.000	24.00
Offices president		4.255	3,000	1.30
Fund raising plan		0	4.000	
Influence the development of services;				
Publications: other e.g. leaflet, cd-rom		0	500	(
Costs related to sales		283	1.000	
Branding campaign		1.500	1.000	2.350
Welcome package		0	1.000	1
Granting awards		0	500	3
Encourage improvements and creation new knowledge:				
Renewal of networks			2.000	
Publications internet, maintaining website		1.381	1.000	
Costs related to conferences		1.327	1.000	7.43
Sponsorships of attendance conferences		1.500	5.000	
Strategic group		0	2.000	1
Sponsorships		1.500	٥	5.000
Total expenses	-	67.271	77.650	67.850
Surplus / deficit (-) for the year	_	-8.274	-15.610	-7.918



PRINCIPLES OF VALUATION AND DETERMINATION OF RESULTS

General

The exchange rates per 31 December are used for the translation of foreign currencies. Differences on exchange rates are included in the income and expenditure account.

On 8 February 2010, Dbl is registrated in The Netherlands as an association.

Valuation

Accounts receivable, cash and short term debts Accounts receivable and cash are valued at face value.

Determination of results

The assigning of cost is, if possible, based upon the causal relation between revenues and expenses.

Revenues has been taken at the moment the services are rendered.

Costs are based on historical costs.

Costs are taken at the moment they are forseeable.



EXPLANATORY BALANCE SHEET IN EURO's

	31-12-2012 €	31-12-2011 €
CURRENT ASSETS		
Accounts receivable		
Debtors		
Balance as at December 31	0	600
Other receivables Interest Prepaid promotioncosts	1.914 0 1.914	1.973 500 2.473
Cash		
Bank Bank (saving account)	18.387 116.981 135.368	17.213 115.007 132.220

A bank savings account has been opened for the money that is not needed for the daily cash flow.



	31-12-2012	31-12-2011
Short term debts		
Creditors	2.560	0
Communication Network	14,679	8.638
Other payables and accruals		
Audit fee	4.350	4.000
Pre-received membership fees	3.350	4.930
Travel meeting costs Promotion costs	2.937	1.447
	360	0
Postage and sundry items Bank charges	59	25
Translation costs	150	142
	12.206	10.544
Equity		
General Fund		
Balance as at January 1	124.029	131.452
Result for the year 2011, resp. 2010	-7.918	-7.423
Balance as at December 31	116.111	124.029
Movement this year		
Result for the year 2012, resp. 2011	-8.274	-7.918



EXPLANATORY PROFIT AND LOSS STATEMENT IN EURO's

	BUDGET			
	201	12	2012	2011
	e	€	€	_
Costs related to conferences		1.327	1.000	7.432

In 2010 and 2011 a loan is granted for an amount of \$ 15.000 to the organisation of the word-conference in Sao Paulo, september 2011. Fifty procent of this amount (€ 5.600) is seen as a provision

and is part of the amount of 2011.



OTHER ITEMS

Statutory regulation concerning the destination of the results

Art. 19.1 The association's financial year will coincide with the calendar year. The first financial year will end on the thirty-first day of December two thousand and ten. Annually, at least one general meeting will be held, to wit within ten months of expiry of the financial year, save extension of such period by the general meeting. In this general meeting the board will present its annual report on the course of affairs within the association and on the management conducted. It will submit the balance sheet and the statement of income and expenditure together with the explanatory notes to the meeting for approval.

These documents will be signed by at least two members of the management committee. Art. 19.2 With respect to the fairness of the documents referred to in the foregoing paragraph an auditor as referred to in Articles 2:393 (1) of the Dutch Civil Code (Burgerlijk Wetboek), to be appointed by the general meeting, will draw up an opinion to be submitted to the general meeting.

Deafblind International Theerestraat 42 5271 GD SINT-MICHIELSGESTEL THE NETHERLANDS

INDEPENDENT AUDITOR'S REPORT

Report on the financial statements

We have audited the accompanying financial statements 2012 of Deafblind International, Sint-Michielsgestel, The Netherlands, which comprise the balance sheet as at December 31, 2012, the profit and loss account for the year then ended and the notes, comprising a summary of the accounting policies and other explanatory information.

Management's responsibility The board is responsible for the preparation and fair presentation of these financial statements and for the preparation of the annual report, both in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore management is responsible for such internal control as it determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to fraud or eror.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. This requires that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements give a true and fair view of the financial position of Deafblind International as at December 31, 2012, and of its result for the year then ended in accordance with Part 9 of Book 2 of the Dutch Civil Code.

Hertogenbosch, 20 March 2013

J.J.C. van Uden RA

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Thank You to our Esteemed Partners

Our partners are many but over the year it was a pleasure to continue our very positive relationship with two of our formal and very valued partners.

- International Board for Education of People with Visual Impairment (ICEVI)
- World Federation of the DeafBlind (WFDB)

All our partners are very important to us in helping us achieve our mutual goals. The collaboration and the relationship between us and how we work together are underpinned by the values we all share of mutual respect, trust, honesty and support.

A big thank you to our formal and informal partners for working with us in 2012 and we look forward to the future.



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DEAFBLIND INTERNATIONAL was formerly known as THE INTERNATIONAL ASSOCIATION FOR THE EDUCATION OF DEAFBLIND PEOPLE

DbI - THE WORLD ASSOCIATION PROMOTING SERVICES FOR DEAFBLIND PEOPLE